

# LAMPIRAN



## **PT MADUBARU**

*PG/PS MADUKISMO*

No. : 269<sup>2</sup> /DIR/MB/V/2012  
Hal : Survei Tugas Akhir

**Kepada Yth.  
Ketua Pengelola  
Universitas Negeri Yogyakarta  
Kampus Wates  
W A T E S**

Dengan hormat,

Menjawab surat No.271/UN34.38/DT/2012 tertanggal 30 April 2012 perihal  
ijin Survei Tugas Akhir untuk :

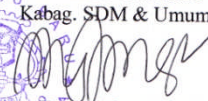
N a m a : Mita Oktaviani.  
N I M : 09409134009

Dengan ini kami beritahukan bahwa perusahaan dapat memenuhi permohonan  
untuk Survei Tugas Akhir di Bagian Akuntansi & Keuangan PT Madubaru Yogyakarta

Demikian untuk menjadikan periksa, atas perhatiannya kami ucapkan terima  
kasih.

Yogyakarta, 23 Mei 2012.

A/n Direktur PT Madubaru  
Kabag. SDM & Umum

  
**Retna Isharsrivani**



**ANGGARAN DAN REALISASI PENJUALAN  
PT. MADU BARU**

URAIAN	REALISASI TH. 2011	RKAP TH. 2011	REALISASI TH. 2010	PERSENTASE (%)	
	a	b	c	a : b	a : c
<b>Kuantum Penjualan :</b>					
Gula Bulk (Ton)	10,876	9,912	7,265	110	150
Gula Kemasan (Ton)	3,246	5,000	2,735	65	119
Tetes (Ton)	11,736	-	-	-	-
Alkohol (Liter)	2,869,300	2,000,000	3,283,920	143	87
Spiritus (Liter)	290,245	400,000	320,597	73	91
SDA Met 5 (Liter)	499,167	-	-	-	-
<b>Jumlah Penjualan</b>	<b>3,684,570</b>	<b>2,414,912</b>	<b>3,614,517</b>		
<b>Harga Rata-Rata :</b>					
Gula Bulk (Rp/Ton)	7,691,467	7,499,896	8,048,966	103	96
Gula Kemasan (Rp/Ton)	8,382,112	8,000,000	8,685,977	105	97
Tetes (Rp/Ton)	748,335	-	-	-	-
Alkohol (Rp/Liter)	8,019	8,500	8,841	94	91
Spiritus (Rp/Liter)	7,027	7,000	6,988	100	101
SDA Met 5 (Rp/Liter)	9,673	-	-	-	-
<b>Hasil Penjualan (Rp) :</b>					
Gula Bulk	83,652,395,092	74,338,969,152	58,475,737,990	113	143
Gula Kemasan	27,208,335,552	40,000,000,000	23,756,147,095	68	115
Tetes	8,782,459,560	-	-	-	-
Alkohol	23,008,916,700	17,000,000,000	29,033,136,720	135	79
Spiritus	2,039,551,615	2,800,000,000	2,240,331,836	73	91
SDA Met 5	4,828,442,391	-	-	-	-
	<b>149,520,100,910</b>	<b>134,138,969,152</b>	<b>113,505,353,641</b>	<b>111</b>	<b>132</b>

**ANGGARAN DAN REALISASI PENJUALAN  
PT. MADU BARU**

URAIAN	REALISASI TH. 2010	RKAP TH. 2010	REALISASI TH. 2009	PERSENTASE (%)	
	a	b	c	a : b	a : c
<b>Kuantum Penjualan :</b>					
Gula Bulk (Ton)	7,265	7,000	7,325	104	99
Gula Kemasan (Ton)	2,735	2,000	3,250	137	84
Tetes (Ton)	-	-	6	-	-
Alkohol (Liter)	3,283,920	3,215,000	3,026,400	102	109
Spiritus (Liter)	320,597	315,000	304,900	102	105
<b>Jumlah Penjualan</b>	<b>3,614,517</b>	<b>3,539,000</b>	<b>3,341,881</b>	102	108
<b>Harga Rata-Rata :</b>					
Gula Bulk (Rp/Ton)	8,048,966	7,325,215	7,250,000	110	111
Gula Kemasan (Rp/Ton)	8,685,977	7,998,250	6,849,258	109	127
Tetes (Rp/Ton)	-	-	852,500	-	-
Alkohol (Rp/Liter)	8,841	7,625	7,531	116	117
Spiritus (Rp/Liter)	6,988	6,988	6,525	100	107
<b>Hasil Penjualan (Rp) :</b>					
Gula Bulk	58,475,737,990	51,276,505,000	53,106,250,000	114	110
Gula Kemasan	23,756,147,095	15,996,500,000	22,260,088,500	149	107
Tetes	-	-	5,115,000	-	-
Alkohol	29,033,136,720	24,514,375,000	22,791,818,400	118	127
Spiritus	2,240,331,836	2,201,220,000	1,989,472,500	102	113
	<b>113,505,353,641</b>	<b>93,988,600,000</b>	<b>100,152,744,400</b>	<b>121</b>	<b>113</b>

**ANGGARAN DAN REALISASI PENJUALAN  
PT. MADU BARU**

URAIAN	REALISASI TH. 2009	RKAP TH. 2009	REALISASI TH. 2008	PERSENTASE (%)	
	a	b	c	a : b	a : c
<b>Kuantum Penjualan :</b>					
Gula Bulk (Ton)	7,325	7,000	7,500	105	98
Gula Kemasan (Ton)	3,250	2,150	2,500	151	130
Tetes (Ton)	6	-	990	-	1
Alkohol (Liter)	3,026,400	3,000,000	3,006,000	101	101
Spiritus (Liter)	304,900	215,000	215,000	142	142
<b>Jumlah Penjualan</b>	<b>3,341,881</b>	<b>3,224,150</b>	<b>3,231,990</b>	104	103
<b>Harga Rata-Rata :</b>					
Gula Bulk (Rp/Ton)	7,250,000	7,000,000	6,752,951	104	107
Gula Kemasan (Rp/Ton)	6,849,258	6,253,120	6,529,985	110	105
Tetes (Rp/Ton)	852,500	-	700,470	-	122
Alkohol (Rp/Liter)	7,531	7,531	5,515	100	137
Spiritus (Rp/Liter)	6,525	6,525	6,300	100	104
<b>Hasil Penjualan (Rp) :</b>					
Gula Bulk	53,106,250,000	49,000,000,000	50,647,132,500	108	105
Gula Kemasan	22,260,088,500	13,444,208,000	16,324,962,500	166	136
Tetes	5,115,000	-	693,465,300	-	1
Alkohol	22,791,818,400	22,593,000,000	16,578,090,000	101	137
Spiritus	1,989,472,500	1,402,875,000	1,354,500,000	142	147
	<b>100,152,744,400</b>	<b>86,440,083,000</b>	<b>85,598,150,300</b>	<b>116</b>	<b>117</b>

**ANGGARAN DAN REALISASI PENJUALAN  
PT. MADU BARU**

URAIAN	REALISASI TH. 2008	RKAP TH. 2008	REALISASI TH. 2007	PERSENTASE (%)	
	a	b	c	a : b	a : c
<b>Kuantum Penjualan :</b>					
Gula Bulk (Ton)	7,500	6,599	7,622	114	98
Gula Kemasan (Ton)	2,500	2,000	1,700	125	147
Tetes (Ton)	990	-	3,012	-	33
Alkohol (Liter)	3,006,000	2,005,320	2,597,251	150	116
Spiritus (Liter)	215,000	512,000	400,000	42	54
<b>Jumlah Penjualan</b>	<b>3,231,990</b>	<b>2,525,919</b>	<b>3,009,585</b>	128	107
<b>Harga Rata-Rata :</b>					
Gula Bulk (Rp/Ton)	6,752,951	4,727,270	4,876,436	143	138
Gula Kemasan (Rp/Ton)	6,529,985	5,181,860	5,485,223	126	119
Tetes (Rp/Ton)	700,470	-	341,206	-	205
Alkohol (Rp/Liter)	5,515	4,983	5,353	111	103
Spiritus (Rp/Liter)	6,300	5,250	5,424	120	116
<b>Hasil Penjualan (Rp) :</b>					
Gula Bulk	50,647,132,500	31,195,254,730	37,168,195,192	162	136
Gula Kemasan	16,324,962,500	10,363,720,000	9,324,879,100	158	175
Tetes	693,465,300	-	1,027,712,472	-	67
Alkohol	16,578,090,000	9,992,509,560	13,903,084,603	166	119
Spiritus	1,354,500,000	2,688,000,000	2,169,600,000	50	62
	<b>85,598,150,300</b>	<b>54,239,484,290</b>	<b>63,593,471,367</b>	<b>158</b>	<b>135</b>